



eNett International

Innovative, Integrated Payment Solutions

Big League User Group

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Introduction to eNett

- eNett International is a Joint Venture with Travelport
- A leading provider of innovative, integrated payment solutions, tailored to meet the specific needs of the travel industry
- Automated payments, settlement, reconciliation & reporting
- Key proposition centers on:
 - Lowering costs & reducing risk;
 - Enhanced performance with better business intelligence
 - Improved cash flow and revenue integrity
- Broad range of modules that work independently and in unison
- Experienced in the Agency, Tour, Consolidator, OTA and supplier space



A Modular Approach

A comprehensive, fully integrated risk, performance & settlement management solution



eNett

Credit Management

- Full credit management controls
- Credit limits – time & value based
- Ticket “blocking”
- Daily Revenue Integrity Reporting

Performance Management

- Dynamic commission controls
- Performance tracking & reporting
- Configurable by customer, supplier, region and/or product type, all with tiered access

Settlement Management

- Variable settlement times
- Auto Invoicing, collections, receipts, reconciliation & reporting
- On-Us Acquiring & Card Present

paymentHub

eNett Suite High Level View

- cardNett – consolidated card authorization and settlement
- airNett – risk, settlement and performance tools
- payNett & feeNett – Service fee and merchant solutions
- hotelNett – Prepay, billback and settlement solutions for hotel options
- carNett – Prepay, billback and settlement solutions for car rental options
- railNett – Prepay, billback and settlement solutions for rail provider options



Merchant Services delivering cost savings...

- eNett can reduce agency's card processing costs by leveraging its global travel payment hub
- Single point of integration, seamlessly enabling payment processing for all major forms of payment including credit cards, charge cards, debit cards and alternative forms of payment globally.
- Provision of enhanced statement data for card schemes e.g. Amex, Diners
- Merchant Service solutions include:
 - ❖ Immediate cost savings through card processing cost reductions and faster revenue settlement
 - ❖ Cost Savings, real time reporting capabilities delivered through integrated Card Payment Gateway with acquiring bank.
 - ❖ Cost Savings, support of multiple brand strategies, improved statement reconciliation achieved through eNett acting as the Merchant of record on behalf of agency for bundled transactions & service fees transactions (where applicable)



Payments delivering efficiencies & new revenues...

- Closed loop settlement platform enabling electronic ACH (bank to bank) transactions between travel parties globally
 - ❖ Delivering cost savings (removal of check's & reduced TT charges for international payments) through seamless payment to suppliers based on payment terms with reconciliation back into mid/back office system
- Prepaid Hotel & Car payments leveraging Virtual Credit Card technology
 - ❖ Enabling global supplier payments at time of booking or time of service
 - ❖ Potential to improve negotiation position for commission's, content by prepayment?
 - ❖ Plus a significant revenue share opportunity in rebate from the Virtual Card being utilised
- Hotel Corporate to Account
 - ❖ Complete account validation and settlement solution



airNett; the innovative settlement alternative

- A comprehensive, fully integrated module to manage risk, settlement & performance management tool for travel suppliers and sub-agency interaction
- Settle revenues directly with airlines, offering an alternative to ARC or BSP
- Performance Management:
 - ❖ Real-time reporting empowers decision making
 - ❖ Dynamic commission controls enables incentive tracking and reporting against your targets
- Agency Reporting:
 - ❖ Detailed revenue analysis based on ticketing files sourced through IATA BSP, ARC, ticketing files generated from other ticketing channels (such as low cost carrier systems) and information from other business applications
- Risk Management of your sub-agents and other partners:
 - ❖ Proactive credit management capabilities by customer (time based, value based, regional / global, multi-currency positions)
 - ❖ Debtor cycles fully controlled
 - ❖ Revenue integrity breaches identified and dealt with daily



AirNet | RewardNet | CardNet | Welcome John Sample - Agency Name | English | AUD | Settings | sign out

Dashboard | Reports | Payment | Credit Management | Commissions Management | Admin | eNett | Australia

+ Add Dashboard Item

Quick Filter: Region, Country, State, Market Grouping

Filter: Save, Clear

Total Revenue

2 Year | Year | Month | Day | Traveled Revenue | Ticketed Revenue

V Australia V Blue Display in Local Currency

Agency Performance

Agency | Agency Group

Name	Status	Revenue Target	Actual Revenue
Australia Travel	<div style="width: 100%;"></div>	\$4,500	\$5,600
Australia Travel	<div style="width: 100%;"></div>	\$4,500	\$5,600
Australia Travel	<div style="width: 100%;"></div>	\$4,500	\$5,600
Australia Travel	<div style="width: 100%;"></div>	\$4,500	\$5,600
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Display in Local Currency

Top Performing City Pair

This Month | V Australia | V Blue

O	D	Avg Fare	Revenue	%m	%y
YYZ	LAG	1,500	1,500	+8%	-15%
YYZ	LAG	1,500	1,500	+8%	-15%
YYZ	LAG	1,500	1,500	+8%	-15%
YYZ	LAG	1,500	1,500	+8%	-15%
YYZ	LAG	1,500	1,500	+8%	-15%

Display in Local Currency

Ticketed Revenue Vs. Travel Date

Ticketed Revenue: Dec 09, -15% Yr, \$15,000

Month | Week | V Australia | V Blue

Display in Local Currency

Recent Reports

Name	Type	Date
CWT Daily	Daily Settlement	Mar 15 2009
CWT Daily	Daily Settlement	Mar 15 2009
CWT Daily	Daily Settlement	Mar 15 2009
CWT Daily	Daily Settlement	Mar 15 2009
CWT Daily	Daily Settlement	Mar 15 2009

Sales Channel Mix

This Month | Class | V Australia | V Blue

Travel Agency: +8% m, -15% m

Market Performance

This Month | V Australia | V Blue

Total Booking: \$15,000, +8%

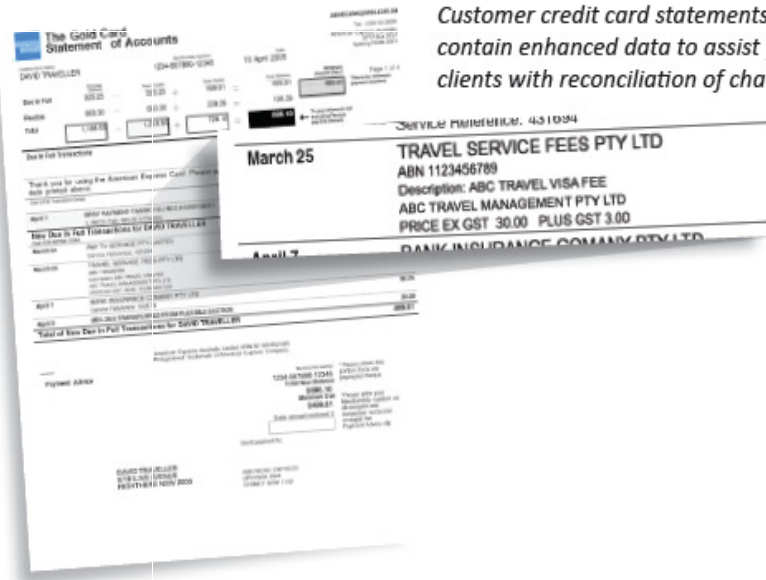
Class Performance

This Month | V Australia | V Blue



feeNett: the innovative service fee solution

- A fully integrated service fee solution for travel agents – booking to back office
- No double entry of data
- Enhanced statement data – easy reconciliation for clients
- Fast settlement with auto reconciliation
- All major cards
- Competitive merchant rates
- Improves productivity
- GDS agnostic



hotelNett...

- Sophisticated automation tool that streamlines Corporate BillBack & enables PrePaid bookings via the GDS
- Automates the booking-reconciliation process (supporting myriad customer inclusions) between corporate customer, agent & hotel
- Benefits:
 - ❖ System records an actual copy of the hotel statement to facilitate corporate bill-back arrangements
 - ❖ Delivers efficient, real-time communication on payment to fast track other business processes
 - ❖ Web-based ,real-time, comprehensive reporting on all transactions enabling agents, hotels & corporate customers to review the latest information and directly load into back office & accounting systems
 - ❖ Provides credit management, risk reduction, sales target management & settlement solutions for hotels
 - ❖ Automated customer invoicing covering local taxation requirements
 - ❖ Dynamic commission controls, credit management capabilities & sales target management



payNett...

- payNett is our industry leading payment and clearing system
 - ❖ enables the efficient movement of funds (bank to bank transfers) within a secure, closed loop of registered users.
 - ❖ Delivers efficient, real-time communication for electronic payments and transaction settlement.
 - ❖ Facilitates international payments with real-time currency quotation and settlement across all major currencies



Summary

- eNett is ready to do business in The Americas with critical cost savings and risk reducing solutions for travel distribution
- A modular approach allows you to take on as much as comfortable with expansion opportunities at any time, to any region
- An entrepreneurial attitude with a corporate solution
- Ready to business with you





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